



Business Owners in Each State

Below is the number of firms, the sales and receipts of the firms, and the top five types of firms by state in 2012. Small businesses are 99.9% of all firms in the United States. This information comes from the United States Census Bureau’s Survey of Business Owners and Self-Employed Persons. This is the most recent data available.

State	Number of firms*	Sales, receipts, or value of shipments of firms* (in 000s)	Top Five Types of Firms by Sector
United States	27,626,360	\$33,536,848,821	3,898,509 Professional, scientific, and technical services 3,639,339 Other services** 2,940,190 Construction 2,680,942 Real estate and rental and leasing 2,564,112 Health care and social assistance
Alabama	374,153	\$410,217,329	63,148 Other services** 47,244 Construction 41,196 Administrative and support and waste management and remediation services 39,166 Professional, scientific, and technical services 38,060 Retail trade
Alaska	68,032	\$96,513,632	9,631 Agriculture, forestry, fishing and hunting(606) 8,248 Professional, scientific, and technical services 6,906 Construction 5,802 Retail trade 5,788 Other services**
Arizona	499,926	\$497,211,439	74,389 Professional, scientific, and technical services 64,449 Other services** 63,542 Real estate and rental and leasing 46,523 Health care and social assistance 44,755 Administrative and support and waste management and remediation services

* firms with or without paid employees

** The Other Services (except Public Administration) sector comprises establishments engaged in providing services not specifically provided for elsewhere in the classification system. Establishments in this sector are primarily engaged in activities, such as equipment and machinery repairing, promoting or administering religious activities, grantmaking, advocacy, and providing drycleaning and laundry services, personal care services, death care services, pet care services, photofinishing services, temporary parking services, and dating services.

State	Number of firms*	Sales, receipts, or value of shipments of firms* (in 000s)	Top Five Types of Firms by Sector
Arkansas	231,959	\$252,140,106	34,519 Other services** 32,908 Construction 24,416 Retail trade 22,404 Administrative and support and waste management and remediation services 22,135 Professional, scientific, and technical services
California	3,548,449	\$3,917,367,474	603,917 Professional, scientific, and technical services 473,747 Other services** 350,893 Health care and social assistance 340,961 Real estate and rental and leasing 291,357 Retail trade
Colorado	547,352	\$534,919,373	97,070 Professional, scientific, and technical services 63,773 Real estate and rental and leasing 61,936 Construction 57,221 Other services** 47,198 Retail trade
Connecticut	326,693	\$598,874,847	52,882 Professional, scientific, and technical services 39,145 Construction 37,249 Real estate and rental and leasing 33,038 Other services** 30,269 Health care and social assistance
Delaware	73,418	\$151,181,125	10,364 Professional, scientific, and technical services 9,369 Real estate and rental and leasing 7,724 Other services** 7,570 Construction 7,546 Retail trade
District of Columbia	63,408	\$205,091,146	17,935 Professional, scientific, and technical services 7,041 Other services** 6,333 Health care and social assistance 5,427 Real estate and rental and leasing 4,466 Arts, entertainment, and recreation
Florida	2,100,187	\$1,516,846,612	316,423 Other services** 276,292 Professional, scientific, and technical services 234,912 Administrative and support and waste management and remediation services 227,835 Real estate and rental and leasing 197,470 Health care and social assistance

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Georgia	929,864	\$960,432,488	153,067 Other services** 119,695 Professional, scientific, and technical services 101,860 Construction 101,143 Administrative and support and waste management and remediation services 82,498 Health care and social assistance
Hawaii	118,454	\$102,120,740	16,883 Professional, scientific, and technical services 15,502 Other services** 12,785 Real estate and rental and leasing 12,333 Retail trade 10,470 Health care and social assistance
Idaho	146,642	\$116,313,555	18,348 Construction 17,912 Professional, scientific, and technical services 17,465 Other services** 16,464 Real estate and rental and leasing 16,052 Retail trade
Illinois	1,135,017	\$1,683,129,252	158,137 Other services** 156,909 Professional, scientific, and technical services 121,213 Health care and social assistance 115,014 Construction 95,825 Real estate and rental and leasing
Indiana	479,059	\$691,923,792	69,084 Other services** 58,146 Construction 54,587 Professional, scientific, and technical services 50,689 Retail trade 44,996 Real estate and rental and leasing
Iowa	259,121	\$383,732,360	34,277 Construction 32,849 Other services** 30,001 Retail trade 26,608 Health care and social assistance 25,538 Professional, scientific, and technical services
Kansas	239,118	\$368,793,775	29,031 Other services** 28,856 Professional, scientific, and technical services 26,742 Construction 26,680 Retail trade 21,794 Real estate and rental and leasing

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Kentucky	331,546	\$453,197,077	48,003 Other services** 46,349 Construction 36,561 Retail trade 35,373 Professional, scientific, and technical services 31,257 Administrative and support and waste management and remediation services
Louisiana	414,291	\$639,279,967	64,511 Other services** 48,036 Professional, scientific, and technical services 45,373 Construction 40,916 Administrative and support and waste management and remediation services 39,636 Health care and social assistance
Maine	139,570	\$106,687,572	21,641 Construction 16,104 Professional, scientific, and technical services 14,816 Other services** 13,744 Retail trade 12,104 Real estate and rental and leasing
Maryland	531,953	\$513,951,749	88,897 Professional, scientific, and technical services 62,234 Health care and social assistance 62,180 Other services** 53,715 Construction 50,655 Real estate and rental and leasing
Massachusetts	607,664	\$839,944,464	115,569 Professional, scientific, and technical services 71,950 Construction 60,956 Other services** 58,477 Real estate and rental and leasing 54,342 Health care and social assistance
Michigan	834,087	\$1,005,215,114	128,249 Other services** 102,507 Professional, scientific, and technical services 89,925 Construction 88,215 Health care and social assistance 79,798 Retail trade
Minnesota	489,494	\$694,788,651	72,868 Professional, scientific, and technical services 55,849 Construction 53,811 Other services** 48,984 Retail trade 45,710 Real estate and rental and leasing

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Mississippi	235,454	\$213,455,621	38,822 Other services** 30,479 Construction 24,707 Administrative and support and waste management and remediation services 24,274 Health care and social assistance 23,875 Retail trade
Missouri	491,606	\$598,271,031	66,664 Other services** 64,242 Construction 55,997 Professional, scientific, and technical services 50,309 Retail trade 47,998 Real estate and rental and leasing
Montana	112,419	\$81,867,845	16,520 Construction 13,712 Professional, scientific, and technical services 12,652 Real estate and rental and leasing 11,863 Retail trade 11,762 Other services**
Nebraska	164,089	\$238,987,196	21,494 Other services** 20,181 Construction 18,242 Retail trade 17,150 Health care and social assistance 16,570 Professional, scientific, and technical services
Nevada	227,156	\$218,695,720	34,548 Professional, scientific, and technical services 31,286 Real estate and rental and leasing 30,444 Other services** 20,520 Retail trade 18,882 Health care and social assistance
New Hampshire	131,638	\$122,281,669	20,672 Construction 20,670 Professional, scientific, and technical services 13,417 Other services** 13,200 Real estate and rental and leasing 12,699 Retail trade
New Jersey	792,088	\$1,233,058,233	134,354 Professional, scientific, and technical services 97,055 Real estate and rental and leasing 81,995 Other services** 72,620 Health care and social assistance 71,748 Construction

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New Mexico	151,363	\$149,305,276	20,365 Professional, scientific, and technical services 17,141 Other services** 16,032 Health care and social assistance 15,387 Retail trade 14,974 Construction
New York	2,008,988	\$2,184,220,670	292,876 Professional, scientific, and technical services 242,582 Other services** 216,059 Health care and social assistance 210,076 Real estate and rental and leasing 172,509 Retail trade
North Carolina	805,985	\$847,349,408	114,104 Other services** 101,233 Professional, scientific, and technical services 100,710 Construction 79,818 Administrative and support and waste management and remediation services 77,591 Retail trade
North Dakota	68,270	\$117,848,841	8,433 Construction 8,062 Other services** 7,705 Retail trade 7,387 Real estate and rental and leasing 6,552 Health care and social assistance
Ohio	904,814	\$1,204,964,794	114,481 Professional, scientific, and technical services 111,934 Other services** 107,863 Construction 88,616 Health care and social assistance 87,493 Retail trade
Oklahoma	327,229	\$408,279,095	45,002 Other services** 43,005 Construction 37,185 Professional, scientific, and technical services 32,422 Retail trade 28,938 Administrative and support and waste management and remediation services
Oregon	339,305	\$333,073,339	53,390 Professional, scientific, and technical services 35,193 Other services** 35,140 Real estate and rental and leasing 34,302 Health care and social assistance 32,554 Retail trade

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Pennsylvania	975,453	\$1,366,843,438	139,686 Professional, scientific, and technical services 117,194 Construction 115,110 Other services** 104,298 Retail trade 89,204 Real estate and rental and leasing
Rhode Island	94,642	\$100,825,779	14,307 Professional, scientific, and technical services 11,731 Other services** 11,025 Construction 10,033 Real estate and rental and leasing 8,387 Retail trade
South Carolina	367,726	\$350,808,351	56,311 Other services** 42,168 Professional, scientific, and technical services 42,082 Construction 38,106 Real estate and rental and leasing 37,292 Administrative and support and waste management and remediation services
South Dakota	81,314	\$88,352,462	10,544 Retail trade 10,365 Construction 9,333 Other services** 8,211 Real estate and rental and leasing 7,497 Professional, scientific, and technical services
Tennessee	550,453	\$647,300,920	87,064 Other services** 71,101 Construction 61,151 Professional, scientific, and technical services 55,318 Administrative and support and waste management and remediation services 54,870 Retail trade
Texas	2,356,748	\$3,623,481,905	308,157 Other services** 306,963 Professional, scientific, and technical services 288,277 Construction 236,808 Administrative and support and waste management and remediation services 212,998 Retail trade

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Utah	251,419	\$251,055,510	38,978 Professional, scientific, and technical services 34,066 Real estate and rental and leasing 29,551 Other services** 26,037 Retail trade 23,190 Construction
Vermont	75,827	\$55,593,703	11,894 Construction 10,722 Professional, scientific, and technical services 7,563 Other services** 6,795 Retail trade 6,651 Health care and social assistance
Virginia	653,193	\$843,986,907	110,094 Professional, scientific, and technical services 79,896 Other services** 75,878 Construction 66,958 Real estate and rental and leasing 56,433 Retail trade
Washington	541,522	\$702,144,490	94,004 Professional, scientific, and technical services 58,241 Real estate and rental and leasing 54,087 Other services** 51,572 Retail trade 49,724 Construction
West Virginia	114,435	\$131,412,471	14,996 Other services** 14,441 Retail trade 12,575 Construction 11,905 Professional, scientific, and technical services 10,964 Health care and social assistance
Wisconsin	432,980	\$614,392,925	54,389 Other services** 52,372 Professional, scientific, and technical services 51,633 Construction 49,881 Retail trade 42,509 Real estate and rental and leasing
Wyoming	62,427	\$69,117,582	8,001 Real estate and rental and leasing 7,506 Professional, scientific, and technical services 7,125 Construction 6,664 Other services** 6,395 Retail trade

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